



### **MEP** FIFTY YEARS OF Commitment and Passion





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# **MEP GROUP**

latest stage in the evolution of the know- satisfies the needs of a wide variety of how, technology and values that MEP has customers. The range includes manual, developed over a period of 50 years. numeric control, semi-automatic and fully The MEP Group is present on all major automatic machines with cutting capacities markets and is a leader in those of most of up to 1500 mm. importance. The group has production plants in Italy, Canada, the USA and China which produce around 12,000 machines a year. MEP products are sold in over 50 nations around the world thanks to close collaboration with highly qualified local distributors and/or directly controlled subsidiaries (China and Brazil).

The MEP Group today represents the The MEP Group's extensive product range



GIAMPAOLO GARATTONI - Chairman of the board



WILLIAM GIACOMETTI - President & C.F.O.

HYDMECH LTD (CANADA)

HYDMECH INC. (USA)

MEP DO BRASIL LTDA (BRAZIL)

MEP SPA (ITALY)

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# MEP AROUND THE WORLD

MEP (SUZHOU) CO. LTD (PR. CHINA)





HYDMECH Woodstock, ON Canada







HYDMECH INC. Conway, AR USA



# MADE WITH COMMITMENT **AND PASSION**

The MEP Group has firm roots in one of the many Ezio, supported on the organisation side by entrepreneurial families that thrive in a region rich Giampaolo Garattoni, another new partner, began in hard-working people, history and art. It all began in a small workshop in the historical development of products and processes, becoming centre of Pergola, a town in the province of Pesaro-Urbino, in the Marche region of Italy.

exploiting the skills he had acquired with British and achievements of the company he had started. American forces based in Italy during the Second His death was untimely indeed because the company World War. The ingenuity he showed in his small workshop led to the creation of the first sawing would see it expand from a local business to a major machine, which proved so efficient that it was global competitor, acquiring and forming various soon being ordered by small companies working in other companies to create the MEP Group. neighbouring towns. The business really began to expand when Enzo invited his son Ezio, still a young man, to join him.

boosting sales and also took over the technical a key figure for all involved.

Unfortunately, Enzo Magnani passed away at the Enzo Magnani began his career as a mechanic, age of only 52, and never saw the many future

was just beginning its journey down a road that



ENZO MAGNANI



EZIO MAGNANI

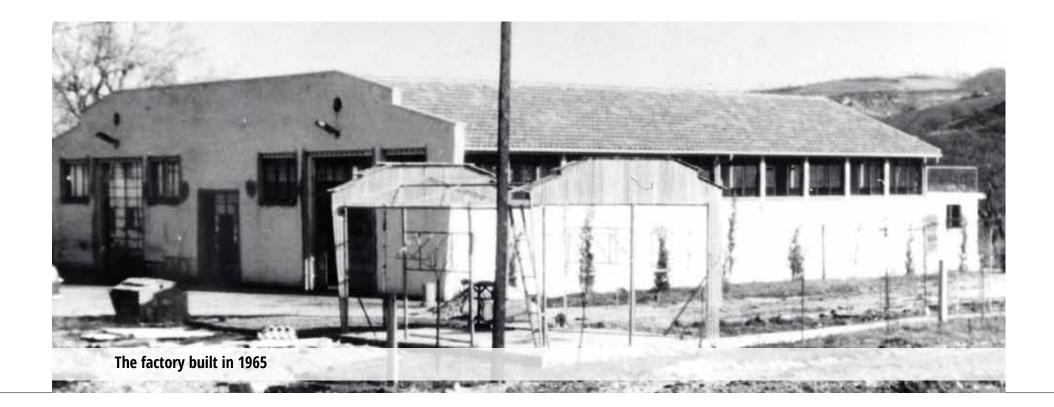


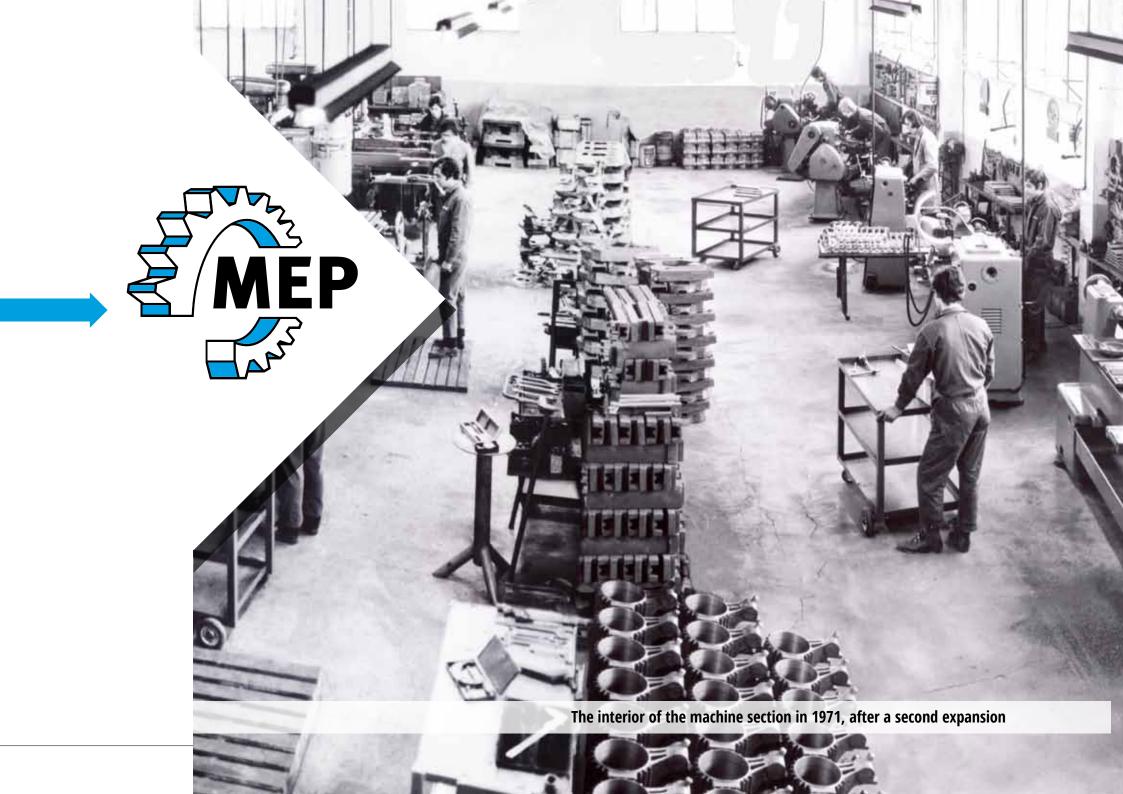






#### How the MEP logo has changed over the years







#### **THE 1980s THE 1960s THE 1970s**

Enzo Magnani began production of his first model, The need to cut steel bar with greater accuracy and The growing demand for automation led to MEP great shower of sparks. Though the finished cut was cutting tools, and emulsified oil cutting fluid. imprecise and rarely orthogonal, the TV 300 proved A number of pivoting saw designs were produced quite satisfactory for the needs of the day. At the and, because cutting solid bar is a slow process, from an operator. Soon, it became clear that a beginning of the same year, Enzo Magnani formed the first semiautomatic models (like the TRL 300 pivoting head was not ideally suited to automation. MEP "Magnani Enzo Pergola".

the TV 300 abrasive fast disc cutting machine in without the heat-hardening caused by abrasive designing a dedicated "pneumatic logic" control 1964. This machine used the technology that was discs, ready for turning on the lathe, stimulated MEP available at the time, and featured an abrasive disc to develop new machines using low speed (30/60 that rotated at 5500 rpm and cut through metal in a m/min) cold cutting technology, high speed steel

> P) were also introduced. After a manual start to A new model with a vertical head lowering (the the cycle, these machines could automatically SV) was therefore developed, offering far better close the pneumatic vice, pneumatically lower the performance. This also heralded the introduction of hydraulically damped cutting head, complete the electronic, PLC controllers. cut, then raise the head and re-open the vice.

system. This was incorporated in the first fully automatic machine (the TRL 300 A) which even boasted an automatic bar feeder.

This machine could cut a complete bar into sections of the required length even without assistance



### **THE 1990s**

revolutionised the market in this decade. BAND The semiautomatic SHARK 310 SX was developed SAWS used frames similar to those of circular saws, and presented in record time. It featured a cast iron but were able to cut through far bigger bars, make body and an MEP04 dedicated, electronic control far thinner cuts, and reduce cutting times. The only system. Soon after, a fully automatic model with bar disadvantage lay in the fact that the cut surface was feeder and programmable PLC was added. not quite as smooth as that obtained using an HSS blade.

MEP was guick to appreciate the importance of this

A new type of slow speed, cold sawing machine new technology and began work on a new machine.

into a leading competitor on the global market, introduced important new models like the Shark 310 through the acquisition and formation of various and 420 CNC HS horizontal bandsaw to cut large solid companies under the umbrella of the MEP Group. bars, and has also developed a new, complete cutting MEP's exponential growth saw products distributed line for beams, targeting the North American and worldwide and led to the understanding of other North European markets where these materials are cultures and needs. MEP acquired the HYDMECH most commonly used in steel constructions. Group in North America and took on ambitious projects involving ever larger and more advanced machines for solid bar processing. (with its rigid action, the new horizontal bandsaw SHARK 410 CNC HS had a cutting capacity of Ø 410 mm).

**THE 2000s** 

The 2000s saw MEP transformed from a family firm Since the start of the decade, the MEP Group has



# **MEP SPA**

MEP S.p.A. is a company in the MEP Group and and fully automatic applications. employs a workforce of 110 people whose passion Over 150,000 of the machines produced at MEP's machines and systems. A constantly evolving continents. company, MEP has always kept ahead of the This brochure is intended not only to describe markets around the world.

of unrivalled guality ever since, in standard and and systems is the direct result of their passion. custom versions and for manual, semi-automatic

and determination have played a major role in 13,000 square metre factory have been installed establishing MEP as a leader in metal cutting around the world, and exports reach all five

competition and is a leading player on all main technical characteristics and specifications, not merely to focus on the worldwide reputation that MEP is based in the Marche region of Italy, among MEP machines have for quality and reliability, but the green hills of Valcesano, some 35 km away from to present the people involved: because design, the sea. MEP was formed in 1964, and has been production and sales all depend on people, and designing and producing metal sawing machines MEP's position as leader in metal cutting machines LUIGI MOSCARITOLO - C.F.O.



### RESEARCH AND Development

MEP's passionate team of designers and technical experts use the latest mechanical design software to keep at the forefront of metal cutting technology, and to choose the best, most innovative and advanced solutions to all possible needs in metal cutting.





WALTER DI GIOVANNI C.O.O.



GLORIA APOLLONI R&D Manager





## SALES Department

MEP's sales organisation has a truly worldwide presence, thanks to 5 highly competent area managers and 50 agents with a thorough understanding of the latest metal cutting solutions.









ANDREA CEDRANI Area Manager Europe N.Africa





ANTONIO MARINI Sales Manager Italia





### TECHNICAL ASSISTANCE SERVICE

MEP's Technical Assistance Service adds real value to all MEP products. A reliable, dynamic and expert team provides technical assistance for the installation and startup of MEP machines and is also on hand to arrange training for customers' technical personnel at MEP.





CLAUDIO STEFANI Service Manager





DEBURRING



PAINTWORK



**PAINTED PRODUCT STORES** 

# PRODUCTION PROCESS

The excellent cutting precision of MEP machines is largely due to their G25 cast iron frames, which are deburred and then blasted with steel shot prior to painting. To ensure maximum flexibility in production, a large number of these painted, cast iron frames are always kept in stock ready for

machining.

**CAST IRON** 



**PAINTED PRODUCT STORES** 



**PAINTED PRODUCT STORES** 







**QUALITY CONTROL** 



Nearly all material is processed in MEP's three FMS temperature samples the dimensions of machined machining centres. These are served from a single parts to ensure constant uniformity. Once machined, automated warehouse system capable of handling cast iron parts are stored in a large warehouse ready a large number of different parts uninterruptedly, for picking and assembly. even overnight, to ensure maximum flexibility in production.

Each machining centre has its own tool store and preset system to change tools whenever they no longer conform to the requirements of the machining program.

A measuring system that operates at a controlled



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**PRE-ASSEMBLY** 



**ASSEMBLY ISLANDS** 



A dedicated department assembles all complex mechanisms and performs all adjustments and calibrations that require particular care. 10 assembly islands, each handling limited quantities at a time, are served by the high speed FMS machining centres and large castings store to ensure extremely flexible production and to reduce delivery times for almost 50 different models of sawing machine.



**ASSEMBLY ISLANDS** 





SHARK 652 SXI EVO H





#### HORIZONTAL AND PIVOT TYPE BAND SAWS



## **STANDARD PRODUCTS**

Manual, semi-automatic, fully automatic and CNC circular and band saws for cutting steel, aluminium and light allow bars and profiles. Complete cutting lines for profiles up to 650x450 mm



CB 6001

SX evo

e

#### PIVOT TYPE CIRCULAR SAWS TO CUT ALUMINIUM AND NON-FERROUS METALS

MEP



# **CUSTOM MACHINES**

MEP's technical staff are able to design and construct custom cutting machines and equipment to meet all possible needs, from dedicated cutting lines to railmounted machines for cutting continuously formed tube, etc..





### MEP SPA PERGOLA ITALY







GIAMPAOLO GARATTONI - Chairman of the board

Formed in 1964MEP SPAWorkforce of over 110Via Enzo Magnani, 113,000 square metres of covered surface61045 Pergola (PU) ItalyOver 50 models of sawing machinetel.: +39-0721-73721Over 150,000 machines installed around theE-mail: mepspa@mepsaws.itworldPEC: mepspa@mepsaws.legalExports to all five continents.http://www.mepsaws.it

MEP SPA Via Enzo Magnani, 1 61045 Pergola (PU) Italy tel.: +39-0721-73721 E-mail: mepspa@mepsaws.it PEC: mepspa@mepsaws.legalmail.it http://www.mepsaws.it Company capital €10,372,791.00, fully paid up Milan Company Register no. 13051480153 IT 13051480153



# CANADA







MIKE MILLER - C.O.O.

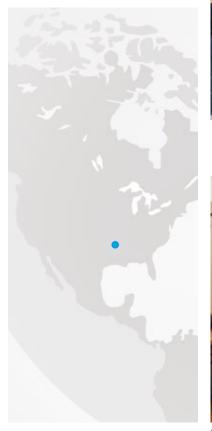


RICK ARCARO - V.P. Sales Marketing

Formed in 1978 Workforce of 122 17,000 square metres of covered surface Over 30 models of sawing machine Over 40,000 machines installed around the world North America's leading producer of band saws.



#### HYDMECH UNITED STATES







GREG HUNT - Plant Manager

Production plant inaugurated in 2005 Workforce of 23 7500 square metres of covered surface



CHINA





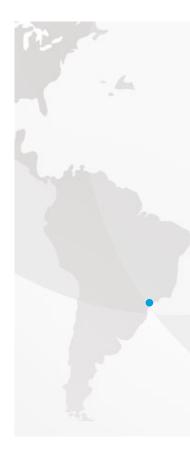


MICHELE D'ANGELO - Managing Director

Formed in 2003 Workforce of 30 3.500 square metre covered production plant 7 models of sawing machine Over 1.000 machines installed in China











CARLOS NOGUEIRA - Managing Director

Technical assistance and sales for the Brazilian market Formed in 2012 Workforce of 5 350 square metres of covered surface Sales and technical assistance for MEP/ HYDMECH machines The MEP Group has over 350 machines installed in Brazil



### WHERE TO FIND US

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www.mepsaws.it

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